Security

Capabilities

- **Security insights during diligence.** Uncover and assess risks and weaknesses pre-close to ensure critical projects are planned and budgeted.

- **Security program management.** Define a security program baseline, assess PortCos, and plan improvements to enhance security maturity across the portfolio.

- **Security leadership (vCISO).** Benefit from experienced cybersecurity leadership on a project, interim, fractional or "as-a-service" basis.

- **Implementation sprint.** Quickly close critical security gaps – typically within 100 days of acquisition or in preparation for an audit, certification or exit.

- **Maturity assessment + strategic roadmap.** Understand the current state of security for each PortCo – and the additional investments required to meet business, client and board expectations.

- **Penetration testing.** Work directly with our testers to understand and remediate critical vulnerabilities in company, app and infrastructure security.

Common client scenarios

- We need to prevent security incidents across the portfolio
- We need a strategy to reduce cyber insurance premiums
- We'd like to better understand security risks and exposure during diligence – and costs to remediate

- This investment has clear and critical gaps that must be addressed immediately post-close
- We need a trusted and experienced security leader to help develop, lead and manage PortCo security programs
- Our PortCo needs implementation support to manage security risks

Leaders

Rohan Kotian
Security engineer and leader with expertise in cloud and app strategy, architecture, infrastructure, incident response and operations

Danny Tijerina
Expertise in building and leading security and compliance programs in security-sensitive industries

SMEs

Ramin Lamei
Executive leader of cyber integrations and implementations for multiple verticals and a global Fortune 500 financial services company

Colin Szost
Hands-on penetration tester, experienced in web apps, thick clients, POS systems and embedded systems

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CROSSLAKE

CASE STUDY

How do you address security challenges across the portfolio?

Challenge

In light of security incidents at multiple PortCos, this PE firm's CTO wanted to improve focus on security and produce measurable improvements in cyber maturity across the portfolio.

Our approach

Using benchmarks based on established security frameworks aligned with the firm's priorities, Crosslake's team assessed the security maturity of each PortCo and created customized plans to help each meet minimum security standards and consistently report KPIs.

Business outcome

Initially, 80 percent of PortCos scored below the defined benchmarks. Working with Crosslake to align with security best practices, all PortCos increased their scores in all 18 areas assessed, closing security gaps associated with data breaches and ransomware attacks.

PRIVATE EQUITY

GLOBAL

$14B AUM 50+ PORTCOS

60+ EMPLOYEES

CROSSLAKE