Enterprise Systems

Capabilities

✛ **Business process mapping.** Capture and assess end-to-end business processes through structured mapping to enable strategic alignment and effective execution.

✛ **Systems roadmap.** Validate alignment of growth strategy and business systems operations with a comprehensive assessment and prioritized, executable roadmap.

✛ **System selection.** Build alignment between function and system – then define critical requirements to support procurement and accelerate implementation.

✛ **M&A, integration, carve-out systems planning.** Create a plan for system integration or carve-out that prioritizes clean data and streamlined processes.

✛ **Systems leadership and program management.** Reinforce the execution of your systems initiatives with a veteran program manager or business systems leader aligned with your strategic objectives – on a project, interim or fractional basis.

✛ **IT infrastructure support.** Strengthen the position of the foundational systems underpinning your organization's network, data centers and access management.

Common client scenarios

- We need M&A systems planning or execution support for an integration or carve-out

- Our PortCo needs a strategic roadmap to build a platform designed for scalable growth

- We need expertise to help optimize or replace a current business system

- We need an experienced, interim systems leader to help plan and execute business systems initiatives

- We need assistance establishing a systems governance model

- We need expert program management support within business systems

Leaders

Bryan Myers
Led systems transformations at Vista Equity; extensive experience in driving strategic and transformational change in PE firms and across their portfolio

Blake Hooks
Experienced business systems leader; drove successful integration of 12 acquisitions as Sr Dir of Business Systems at PE-backed insightsoftware

SMEs

Vid Byanna
Ex-Accenture CTO with proven record in technology consulting and transforming large-scale, global IT, operations and infrastructure into scalable platforms

Mark Conway
Ex-Monster.com CIO with deep experience driving complex digital transformations and M&A activity across global organizations

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CROSSLAKE

CASE STUDY

How do you consolidate acquired entities onto a common enterprise architecture?

Challenge

After acquiring three companies, this regional environmental solutions provider was faced with multiple business systems applications nearing end-of-life. The company needed to integrate systems and processes and migrate to a platform that would enable scale.

Our approach

With an eye toward solving scalability challenges, Crosslake quickly assessed all core business applications for potential fit and ability to support future growth.

Business outcome

Crosslake's analysis drove a holistic, future-state platform roadmap that allowed the company to meet existing operational demands and efficiently integrate the three companies while scaling the business systems and processes.

ENVIRONMENTAL SOLUTIONS

US MIDWEST REGION

$35M+ ANNUAL REVENUE

50+ EMPLOYEES

CROSSLAKE